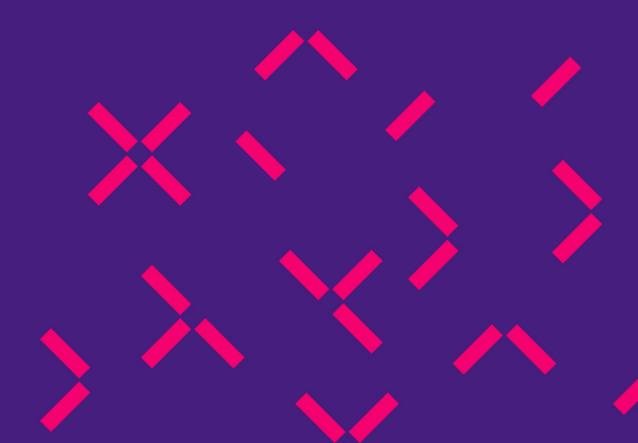


Unlocking flexibility to reach net zero

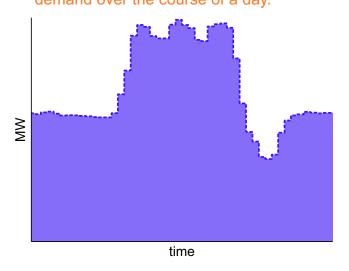
All-Party Parliamentary Group for Energy Studies
12 May 2020

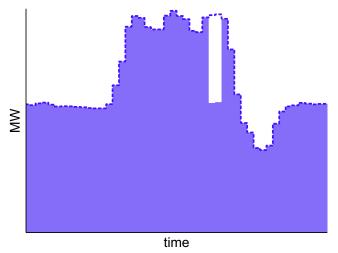


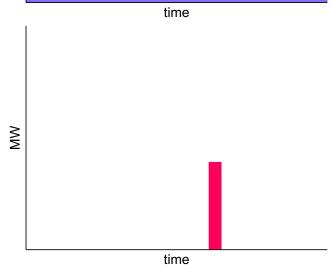
Demand-side flexibility

Reducing demand is equivalent to increasing generation

This shows a customer's electricity demand over the course of a day.









If we can persuade the customer to reduce their demand for a while, leaving this white gap, then that is just as useful in managing the balance of supply and demand ...

 \ldots as increasing generation by the same amount for the same period.

However, it can be a lot more cost effective to use the demand-side resource, as you're making additional use of the customer's existing assets, rather than having to build and maintain an additional dedicated generation asset.

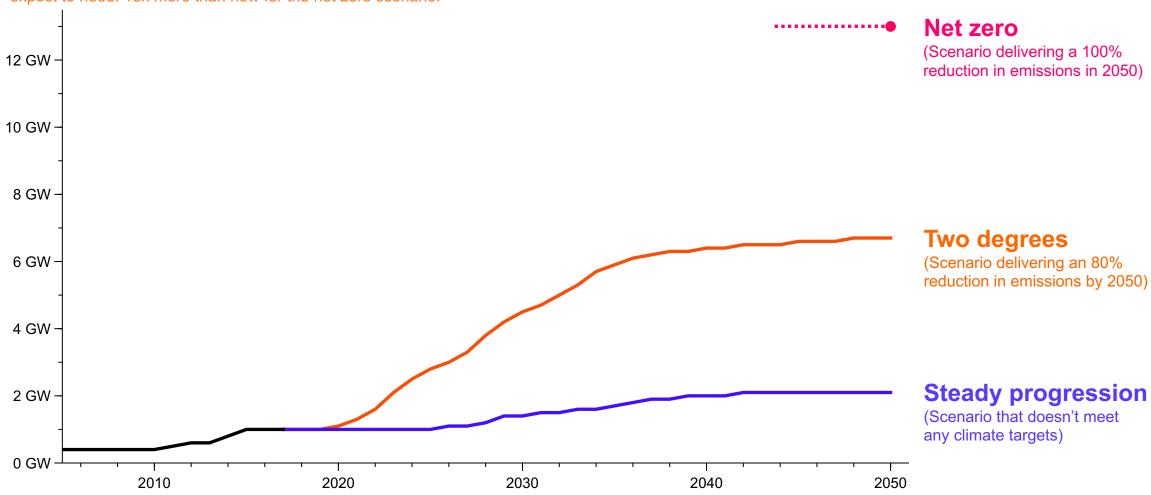
It has always been a "no brainer" to use demand-side flexibility. But as we decarbonise, we will need a lot more flexibility, to manage variability in supply as well as in demand. Doing this without making good use of demand-side flexibility would be ruinously expensive.

How much demand-side flexibility do we need?



National Grid's projections of industrial & commercial DSR capacity

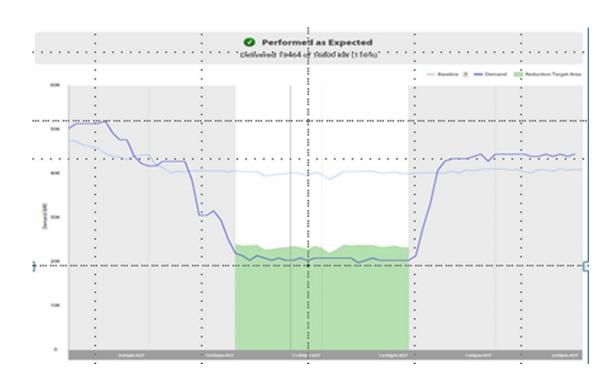
The more you decarbonise, the more demand-side flexibility they expect to need: 13x more than now for the net zero scenario.



Cement manufacturer – UK

Capacity market and ancillary services participation





Load reduction of 14-17 MW

Sustainable for over 5 hours

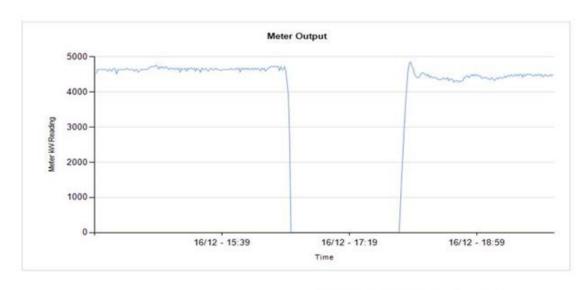
Energy reduction plan:

- Strategy includes stopping raw mills and cement mills for 1 to 2 hours at a time
- Shut downs are staggered to ensure production throughput is maintained for some of the plant

Industrial gases - Ireland

Load reduction at a nitrogen production plant





Date & Time Power (kW) 20/01/2017 13:48:27 0 Load reduction of ~5 MW
Sustainable duration depends on economics

Energy reduction plan:

Full shut down of air separation units and associated pumps

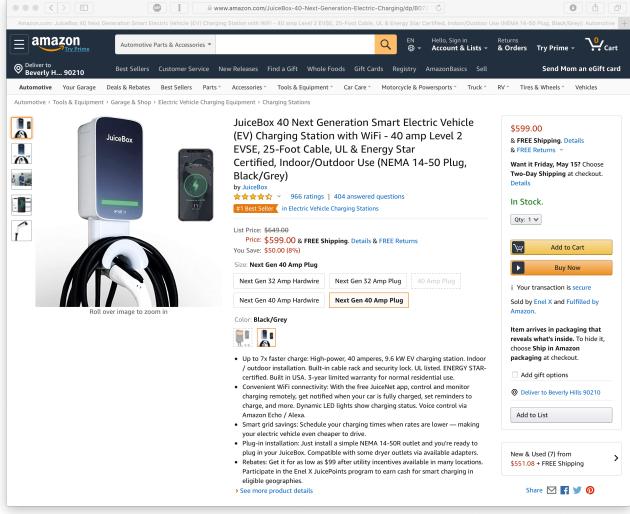
30 MW / 70 MWh "virtual battery"

Offered in Californian wholesale markets since late 2017



Actually consists of ~6,000 smart EV chargers

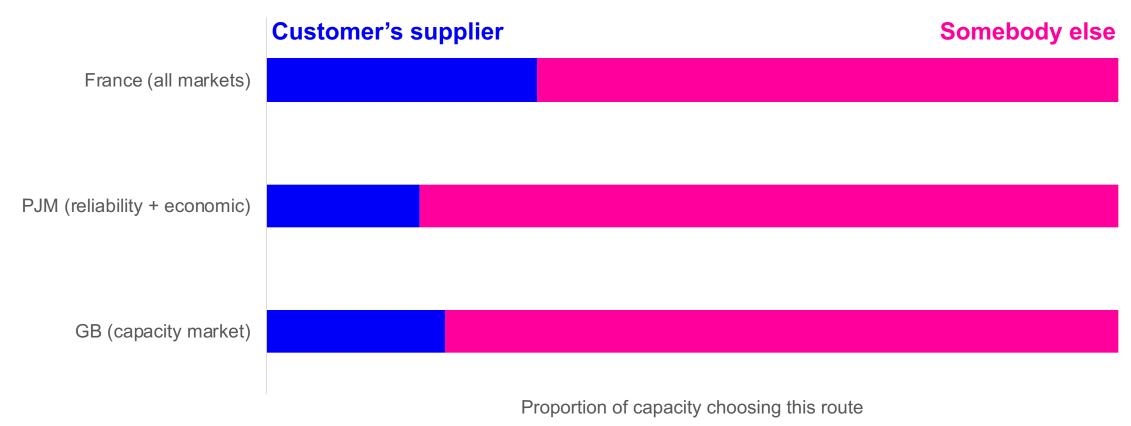




Who offers this demand-side flexibility?



Some customers offer their flexibility through their retail energy supplier. But it is clear from the figures in many markets that this is a minority choice: most of the flexibility is offered independently of the supplier: either by an independent aggregator or (less commonly) directly by the customer. A possible explanation is that the skill set required to discover and develop flexibility in customers' operations is quite different from that of a retail energy supplier. Specialists do it better.



France: Data for winter 2016/17, from CRE, Market design and regulatory framework in France, Oct 2017.

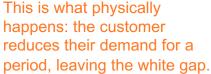
PJM: Average for 2015/16 to 2019/20 delivery years, from PJM, Demand Response Operations Markets Activity Reports.

GB: Shares of DSR CMU capacity agreements awarded in all actions to date, from Enel X analysis of Capacity Market Registers, May 2020.

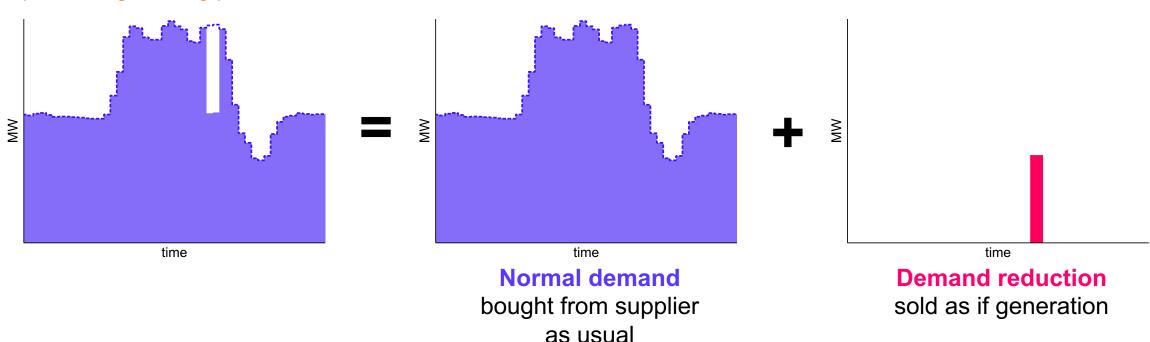
Flexibility offered independently of the supplier



For this to work, the market needs some mechanism to allow for different parties to be involved with a single customer connection point. Fortunately, this is quite straightforward.



But it can be represented for settlement purposes as two different things happening at the same time



They add up to the same overall demand, but this split allows two different parties to be involved, doing two quite different things.

Markets for demand-side flexibility



	Capacity market	Ancillary services	Wholesale markets	Balancing mechanism
Traded how far ahead?	Years	Years to days	Years to 1 hour	Less than 1 hour
Who buys from this market?	Government only	National Grid only	Many parties	National Grid only
Open to independent aggregators?	Yes	Yes	Not yet	Yes

The wholesale markets are interesting because they are genuine markets, with multiple buyers and sellers making offers and bids and discovering price between them. They also work over a wide range of timeframes, up to the 1-hour gate closure, and they are where much of the value of additional flexibility that's needed is expected to appear. But they currently lack a mechanism to allow flexibility to be offered independently of supply. A customer can only offer their flexibility in the wholesale markets via their supplier. So there is a lot less demand-side flexibility offered than there could be.

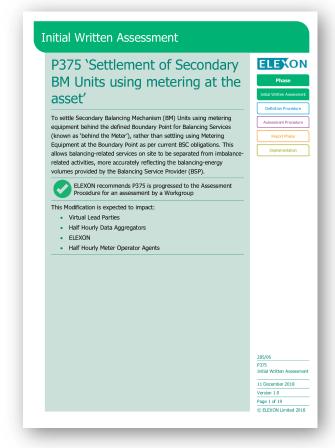
Allowing independent access to wholesale markets

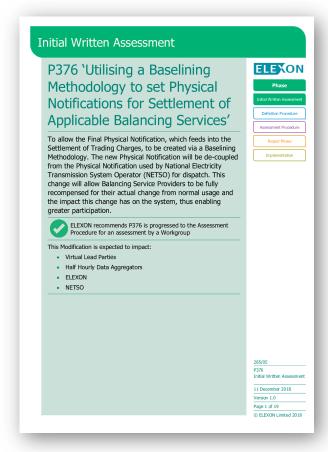


A natural extension of the Virtual Lead Party role introduced in P344

Most of the hard work has already been done through the P344 wider access modification, or is in being done, through other modifications to introduce submetering and baseline methodologies. The extra step to apply the same mechanism to the wholesale markets is comparatively simple.







enel x

Thank you

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